Reality vs. Theory Wins Every Time
John Gates





What The Heck is an LED?

"LEDs are semiconductors releasing energy in the form of photons.

This effect is called *electroluminescence*

Add phosphors, which fluoresce, and you have colored LED lights via photoluminescence"





LED Myth #1 LED Lights are SO Different from my Legacy lights

NO - Not Different

What Do You Want a Light to Do?





LED Myth #1 LED Lights are SO Different from my Legacy lights

YES - Different

Form Follows Technology

Plus, Color-Changing

Plus, Extended "Lamp Life"





LED Myth #2 I Have To Change Everything

NO

Good LED lights match your lights:

Brightness
Beam/Field
Control
Color





LED Myth #2 I Have To Change Everything

Maybe

Do you really need to buy another incandescent light?

Why would you want to buy another incandescent light?





LED Myth #3 LED = Crappy Color

No & Yes

Not all LED's are created equal:

phosphors & combinations of phosphors software algorithms power supplies





LED Myth #3 LED = Crappy Color

Full Spectrum

Discontinuous Spectrum





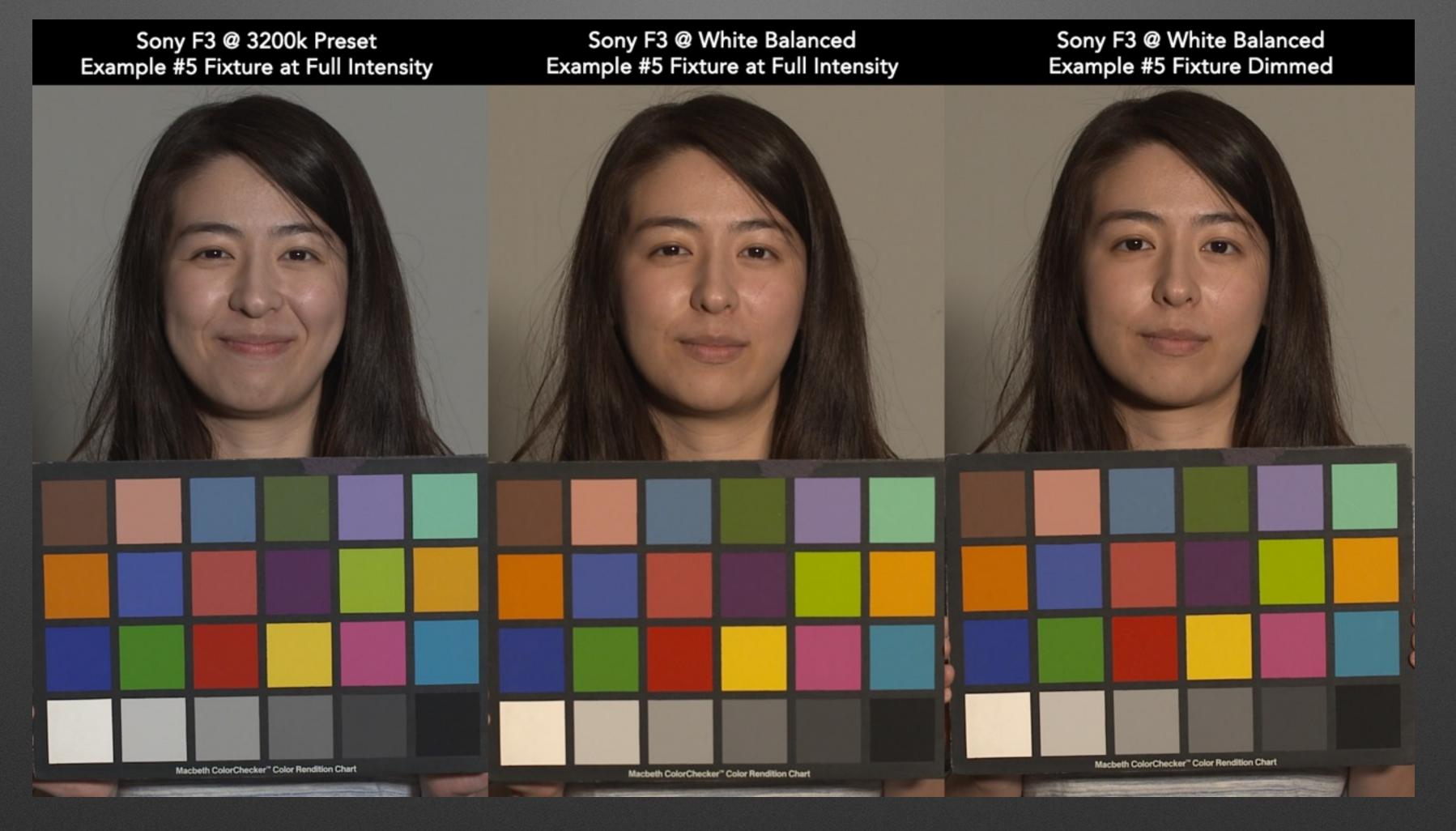
What's With The Alphabet Soup Color Things?

CRI vs CQS vs TLCI
Color Rendering Index
Color Quality Scale
Television Lighting Consistency Index
(a.k.a. EBU Tech 3355)





Check Them On Camera







Check Them On Camera







Check Them On Camera







MYTH #4 LEDs Will Change My Lighting Style

A definite unqualified NO

You have LED lights that work just like your lights

plus color changing capability "Look Ma, No Gels!"





MYTH #4











MYTH #4 LEDs Will Change My Lighting Style

A definite PERHAPS

A New Form May Better Suit Your Work



MYTH #4







MYTH #4 LEDs Will Change My Lighting Style







MYTH #5 Replace All Your Dimming & Control

In Most Cases - More Upgrade Than Replace
Fixture Control - it's pretty easy - DMX
Controllable non-dim power
My afternoon presentation deals with this specifically





MYTH#6 Sticker Shock

Pay Me Now, or Pay Me Later

cheapest light = false economy

Major long-term cost savings





MYTH#6 Sticker Shock









MYTH #6 Speaking of Maintenance







MYTH#6 Sticker Shock

No Color Temperature Penalty

daylight \$ = tungsten \$





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